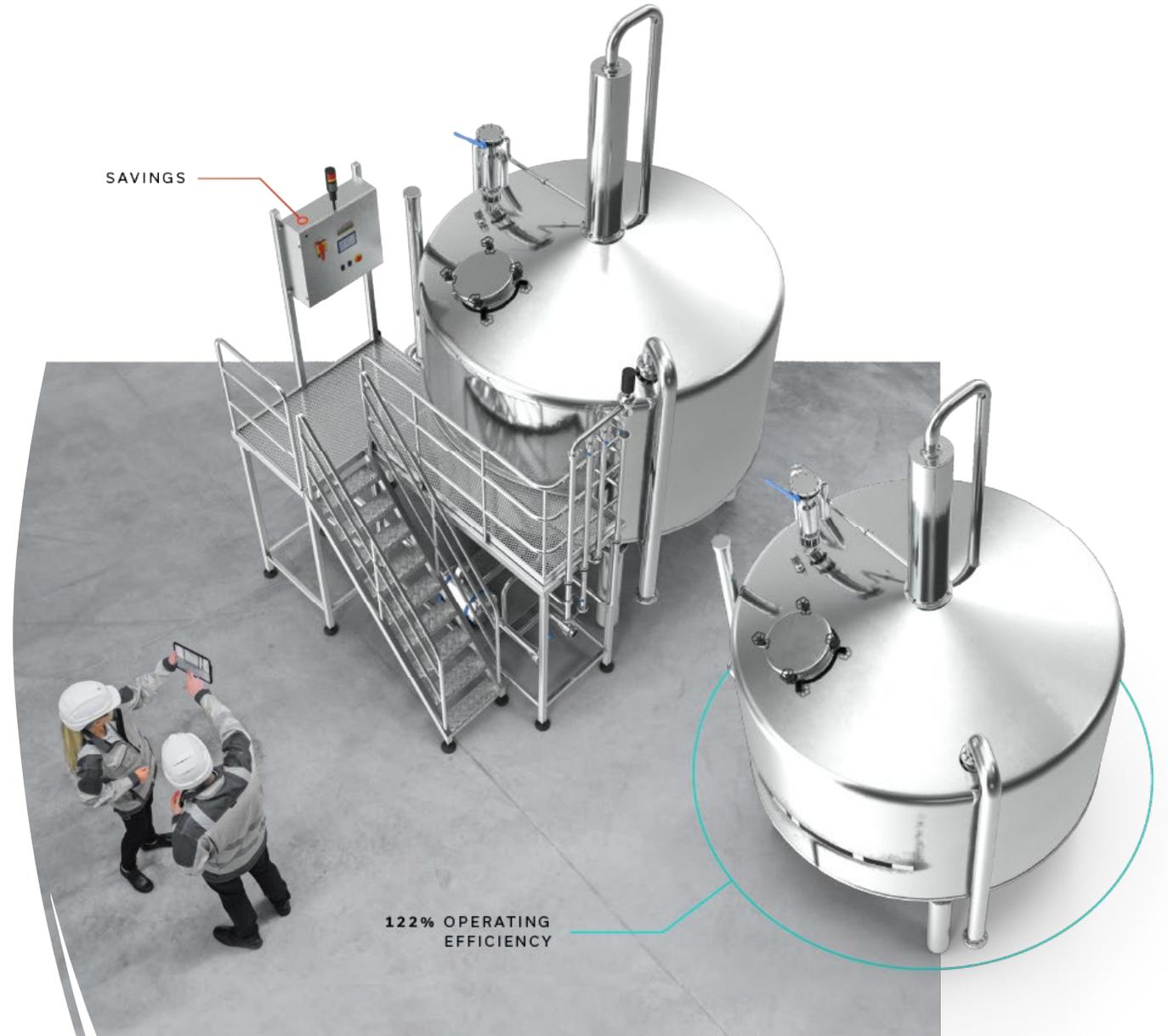




**Manufacturer's EDGE**  
**Evaluate, Deliver, Grow, Empower**

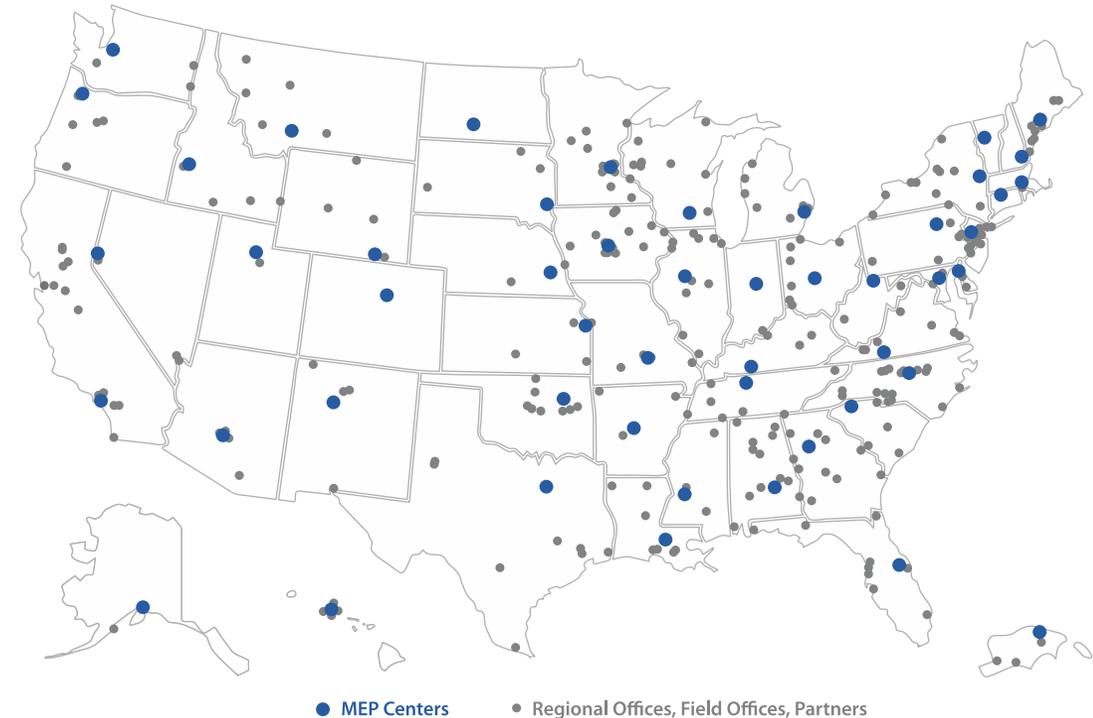
# Colorado Roots. National Impact.

- Colorado's official Manufacturing Extension Partnership (MEP) center since 2004
- NFP, Mission-driven economic development team
- Providing onsite support, strategy and planning, and technical assistance to manufacturers of all sizes
- Leveraging a combination of in-house experts and a nationwide network of specialists and resources
- Supporting Colorado manufacturers in industries as wide-ranging as aerospace to craft brewing



# The Power of The MEP National Network

- Program of DOC NIST MEP federal funding based on number of manufacturers in the state with a 1:1 match
- A national network - 51 centers in all 50 states and Puerto Rico
- Over 1,400 trusted advisors and manufacturing experts
- Nearly 2,100 service providers and partners



# The “Go-To Resource” for Colorado Manufacturers

Using both our in-house experts and our extensive network of partners and resources, we work side-by-side with Colorado manufacturers in all industries to improve every aspect of their business from efficient floor layout to leadership development.

## OPERATIONS



Reducing cost, increasing productivity, and improving your bottom-line

## DATA & TECHNOLOGY



Adopting and implementing the latest technologies to take you to the next level

## PEOPLE



Recruiting and retaining talent and cultivating leadership

## SUCCESS PLANNING



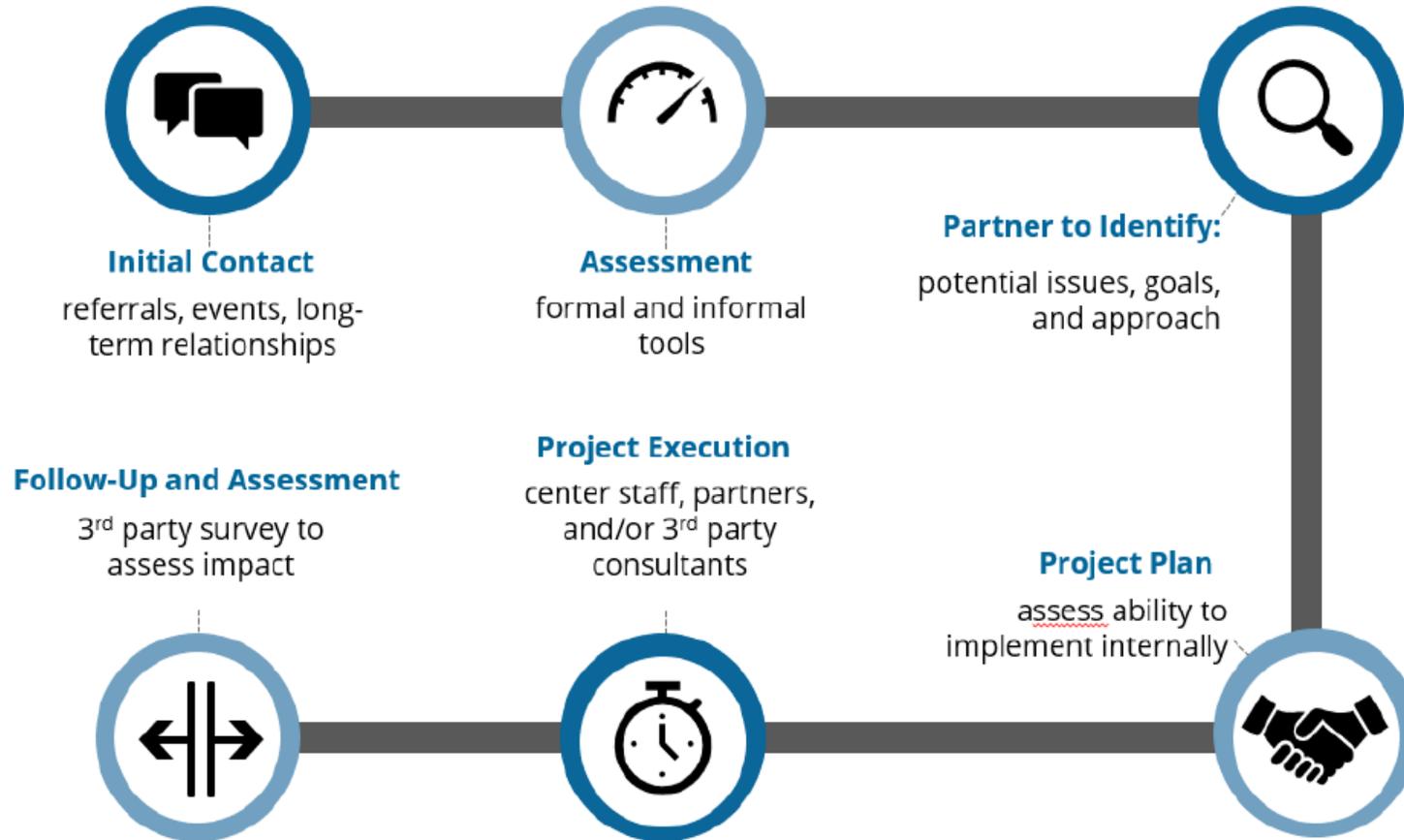
Supporting the long-term success of your business

# Impactful Business Solutions





# Our Process



IMPACT FOR COLORADO MANUFACTURERS  
IN THE LAST 5 YEARS (2019-2024)

**\$1.4B**

INCREASED & RETAINED  
SALES

**4,891**

JOBS CREATED  
& RETAINED

**\$104M**

COST SAVINGS

**\$351M**

NEW INVESTMENTS

## Measuring Impact

- Measured on a total of 10 metrics
- Measured by an impartial 3<sup>rd</sup> party survey system
- Must maintain a high ranking in order to retain federal funding



***“You can have all of the strategy in the world, but if you don’t have the culture to support it then it’s kind of a wasted effort. And I think we really are shifting the culture through this partnership with Manufacturer’s Edge.”***

---

Valor Tactical

# Colorado Manufacturing Network

Join the Colorado Manufacturing Network and help us build the Colorado manufacturing base into a hyperconnected, secure, and resilient ecosystem of local and regional suppliers who can more easily connect and interact with the government and industry organizations that rely on them.

## Colorado Manufacturing Network Founding Partners



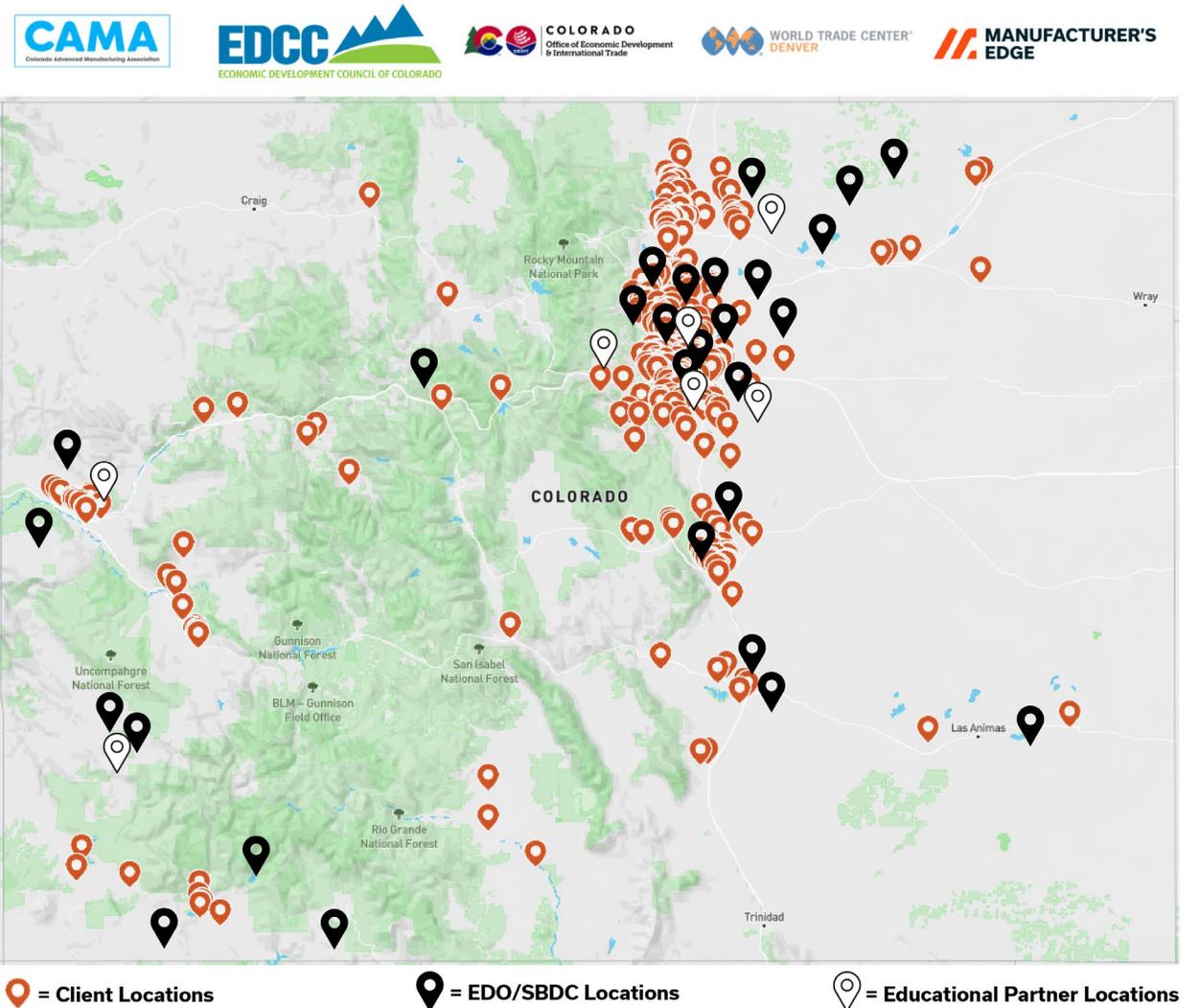
SUSTAINMENT.



# The vision of the Colorado Manufacturing Network is a strong, vibrant, and connected Colorado manufacturing community

LEARN MORE

Join for free at  
[Manufacturersedge.com  
/co-mfg-network](https://Manufacturersedge.com/co-mfg-network)



**Expanding  
Colorado's  
Manufacturing  
Talent Pipeline**



# Aligning Manufacturing Workforce

How Manufacturer's Edge works to enhance future manufacturing talent

- **Advanced Manufacturing Intermediary Collaborative**

**ZOMA**



- **What's So Cool About Manufacturing?**



- **Talent Pipeline Mapping for Skills / Career Pathways**





# Advanced Manufacturing Intermediary Collaborative

- Purpose

- **Increase efficiency and value** for employers by reducing duplication and amplifying the best, most effective partnership strategies.
- **Advance shared goals** through collaborative projects that leverage regional strengths while aligning to statewide priorities.
- **Strengthen cohesion and coordination** among intermediaries convening manufacturers across Colorado.
- **Support continuous learning and adaptation** in response to evolving workforce dynamics, employer needs, and funding environments.



# Sprint Activities

## Tangible time-bound projects for scalable solutions

- Workstreams will be shaped by intermediary input and prioritized based on their potential to deliver clear value to employers, with early focus areas possibly including:
  - Creating a **state-level vision and roadmap** for manufacturing talent development
  - Supporting statewide **talent demand planning** to inform program design, funding strategies, and policy decisions
  - Developing **shared skills taxonomies** aligned to employer demand
  - Conducting a **landscape map/snapshot** of existing manufacturing employer coalitions across Colorado
  - Advancing **cross-sector skills alignment** and scalable training models
  - Coordinating **employer feedback loops** and unified communication to systems



# What's So Cool About Manufacturing?

## Middle School career exploration video awards contest

- Pilot in Colorado with support from [www.BuildSubmarines.com](http://www.BuildSubmarines.com)
- 7 – 10 schools and manufacturers
- Online voting in April, 2026
- Looking for schools, companies, & sponsors to expand program



- [What's So Cool Video](#)



# Talent Pipeline Management

## Employer-Led Collaborative

- U.S Chamber of Commerce Foundation program that started in 2014 to mobilize the business community to address skills gaps via six strategies executed over a 12-month period.
- Utilizes a supply chain model to analyze, validate, and implement end-to-end talent strategies.
- Focused on industry employers as the "end customer", promoting employer engagement and leadership around talent initiatives.
- Manufacturer's Edge is participating in the inaugural 2025 Colorado Talent Academy to start utilizing TPM as a talent solution model regionally and statewide via collaboratives and sector partnerships.
- We are working with Colorado Cleantech to address skills/job gaps around current and upcoming clean energy roles across Colorado.
- **ASK:** Introduce 2-3 manufacturers who may be interested in participating in your region!

**Manufacturing  
Assistance  
Program (MAP)**





# Manufacturing Assistance Program (MAP)

## How your community can benefit!

**In 2014, the City of Arvada and ME teamed up to create the Arvada Manufacturing Initiative (AMI). Since its inception 15 companies have utilized funding set aside by the City of Arvada, and gained access to consulting service provided by ME.**

- **Increased Sales: \$2.5M**
- **Retained Sales: \$2.2M**
- **Cost Savings: \$1.3M**
- **New/Retained Jobs: 64**
- **Total Impact: +\$9.7M**



# Manufacturing Assistance Program (MAP)

## How MAP Works for the EDO!

### Client Qualifications

- 14-40 employees
- At least 18 moth of consistent production
- Commercial business address in your EDO's service area

### Community Commitment

- Minimum \$35,000 annual contribution
- \$5,000 Grant matched by the client
- Bi-annual eligibility

### Service Focus Areas

- Operational Efficiency & Lean Manufacturing
- Technology Adoption & Industry 4.0
- Supply Chain & Inventory Management
- Cyber Security & more.....

### How MAP Works for the Client

- Brief five-questions survey
- Clients are forwarded to EDO for review
- Client project delivered
- Client impact collected 6-9 months after completion



# Manufacturing Assistance Program (MAP)

How do I Join?

**Visit the EDDC Website at [edconline.org](http://edconline.org) > Resources > Manufacturing Resources**

Contact Us Today

**Thank You!**

