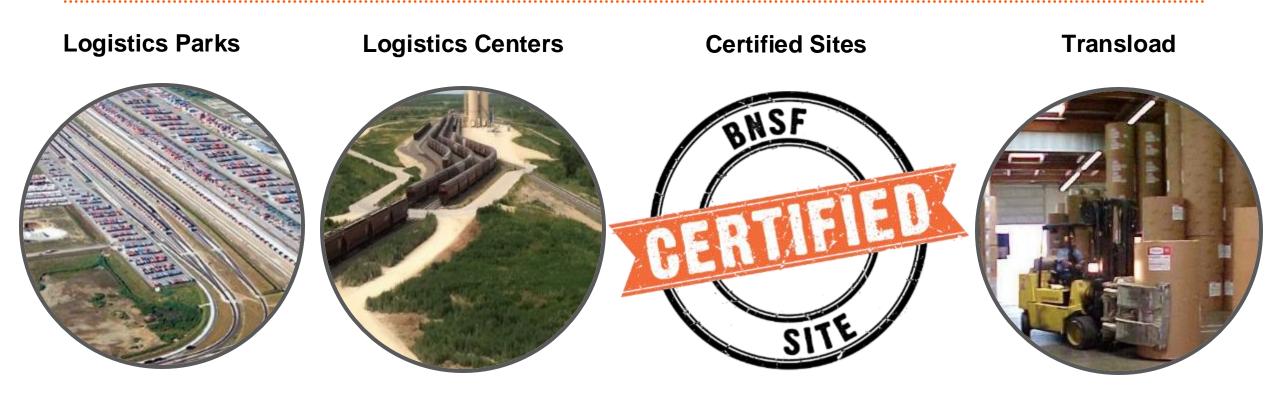




Economic Development Strategic Program

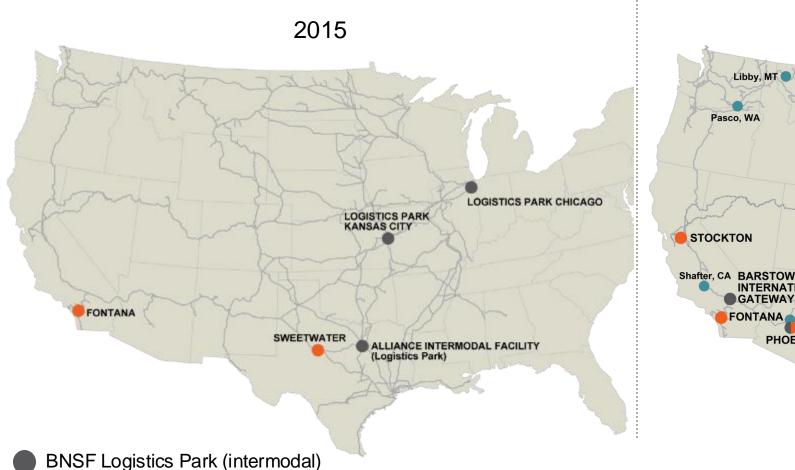


INVEST • DEVELOP • PARTNER • PROMOTE

To deliver viable, rail-served solutions in emerging markets across BNSF's network that will allow our customers to grow with us for many years to come.



Economic Development Strategic Program Success





- BNSF Logistics Center (direct rail)
- **BNSF Certified Site**

Over **36,700** acres added to ED Strategic Program since 2015.



What Is a BNSF Certified Site?

A prospective rail-served industrial site along BNSF's network that has completed a thorough review process to ensure there are no fatal flaws.

This program helps companies and site selection consultants make faster, more informed decisions on the viability of potential sites given the rigorous review process set by BNSF and our consultants.





BNSF Certification Process

BNSF's 34 certified sites went through a formalized, 10-step review process to ensure the site is rail-accessible and meets all pre-established criteria including:

- Site Description / Boundaries / Land Use Regulations
- Accessibility (Rail / Highway)
- Utilities Capacity / Location
- Wetland, Stream and Flood Plain Data
- Geo-Technical Investigation
- Phase I Environmental Site Assessment
- Cultural Resources; Threatened & Endangered Species





Benefits of a Site Certification Program

- Reduce Development Time / Increases Speed to Market
- Eliminates Unnecessary Cost Overruns
- Creates a Portfolio of Pre-Qualified Rail-Served Industrial Sites
- Secure Community Support for Future Rail Development
- Preserve Acreage along the Right of Way
- Increases Site Awareness

